



COMPANY PROFILE



**Fragrances inspired by our home,  
created for yours.**

The Isle of Skye Candle Co. Is a luxury manufacturer of Home Fragrance gift collections. We create the finest quality candles, reed diffusers and accent gifting pieces. We are inspired by our environment to develop natural, yet complex fragrances that will create great ambience, warmth and style to compliment any home interior.



# Company Story



**2014**

We begin the next chapter by opening our own retail stores. Initially in Edinburgh, we soon set up additional stores to sell and spread the news to a new set of consumers.



**2019**

we review and upgrade our brand and all packaging. Keeping it fresh and on trend.



**2020**

As the business continues to prosper, we make plans to move again, to a larger, and purpose built facility.



**2006**

The Isle of Skye Candle Company is formed by James Robertson.



**2012**

We are proud to be awarded the "Best new Scottish Company" at the prestigious Scottish Variety Awards.



**2015**

A new award. This time, Isle of Skye Candle Company wins the Business leaders award!



**2009**

Progress is quick and to support the growing demand, we begin to create the Isle of Skye Candle Company team.



**2011**

Our existing facility is too small so we move to a more spacious facility to enable more consumers to enjoy our products.



**2016**

Still growing, we celebrate our first decade in business.



## Our beliefs, our DNA....

Our motivation is to offer quality. The research of the scents, the sourcing of the fragrances, and the creation of our products. It was all done in the pursuit of giving our customers the best. This became our mission. Throughout our development, this theme has remained at the very core of our thinking. Only now, quality thinking extends to our design process, our customer service, and critically, satisfying our consumer needs.

We proudly create unique home fragrance products, using 100% renewable soya wax and the finest quality natural oils. This is who we are.

We are equally proud of the positive way that we interact with customers and our employees. This links us firmly in our local community. This allows us to recreate this community worldwide.

James Robertson, Founder

## PRODUCT BENEFITS

### Making emotional memories with skill, pride and passion

**Hand Made and Hand Poured** – Our expert team use their knowledge and understanding to produce high quality products.

**Premium Ingredients** – Our core ingredient is natural soya wax, which is critical in protecting the environment. It also ensures a consistent and lower temperature burn on all of our candles.

**Bespoke Wicks** – Carefully selected and specific for its intended use, our wicks provide the perfect partner to our premium wax.

**Fully Fragranced Candles** – Attractive and unforgettable scents are what we do. We believe that you should experience this throughout the entire burning of your candle.

**Natural Oils and Fragrances** – Scents inspired by nature, but also providing a safe and fully transportable product range. This includes our diffusers, which are manufactured using non flammable materials, allowing for a smooth movement of goods around the world.

**Design Led Packaging** - Inspired and sourced by our environment and fully sustainable.



WHY WORK WITH THE  
ISLE OF SKYE CANDLE CO. ?

OUR CUSTOMERS AND PARTNERS

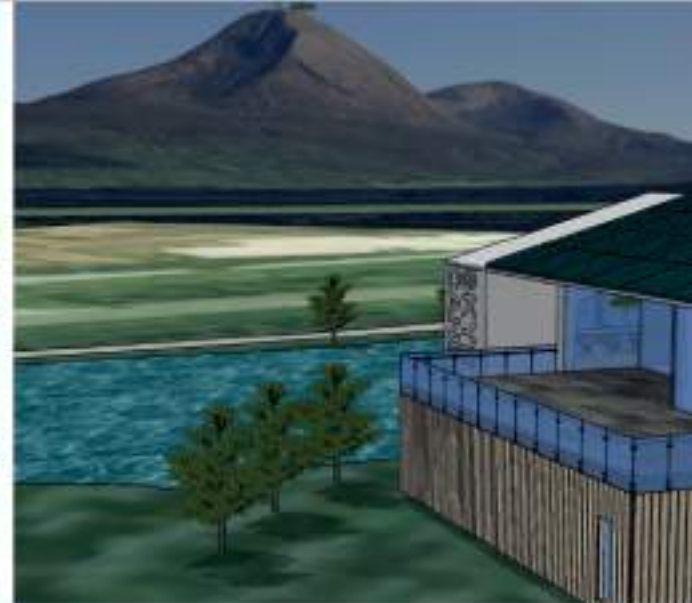
OUR CONSUMERS



- High Quality Products
- Social Media Output
- Longterm Collaborative Approach to Business
- Full Customer Services Support Team
- Joint Business Planning
- Commercial Proposition
- Logistical Solutions
- Creative and Design Led
- Continuously Improving
- Dedicated Account Manager
- Consumer and Trade Focus
- Strong Marketing and Trade Focus
- Excellent Service Levels
- Unique Identity

OUR CONSUMERS

OUR CUSTOMERS AND PARTNERS



## An ambitious future

Our ambition remains to supply our high quality products to our global community, whilst maintaining the integral role we play within our local community. Skye is our home.

As our global community continues to accelerate, we are committed to ambitious plans to relocate to a new, purpose built facility, just a short distance away from our current residence. This will allow us to supply significantly higher quantities of our wonderful, high quality products, whilst still being at the very core of our local community. Join us, and be a cherished part of our journey.



BE PART OF OUR JOURNEY



**ISLE OF SKYE  
EDINBURGH  
GLASGOW  
INVERNESS  
ST ANDREWS  
REST OF THE WORLD**



*Handmade on*  
**THE ISLE OF SKYE**