



MERCATOR

**Luxury  
Engineering**



# Mercator Manufacturing

Primarily focused on luxury accessories, Mercator has designed and manufactured precision-engineered products for some of the world's leading brands. Creativity, reliability and uncompromising quality lie at the heart of our work.





# Our History

Gerardus Mercator was a 16th century Flemish Cartographer. He created a unique and innovative mathematical projection that revolutionised navigation and is still fundamental to the maps we use today.

But, more importantly, he was also a polymath inspired by nature - a mathematician, an astronomer, a calligrapher.

It was this fascination with art, precision and creativity that we wanted to lie at the very heart of Mercator.



1995

First workshop in Wandsworth, London

2000

Moved some production to China

2004

London workshop moved to Borough, London

2005

Built our own production base in China

2009

Mark Hutchison moved permanently from London to China

2015

Lowndes London created

2017

Lowndes London launched

2018

Automation process in factory launched

2019

Designed and built new factory in Panyu, south Guangzhou





# Design

Our London based international team of designers draw upon extensive and diverse experience in product design combining fashion with luxury.

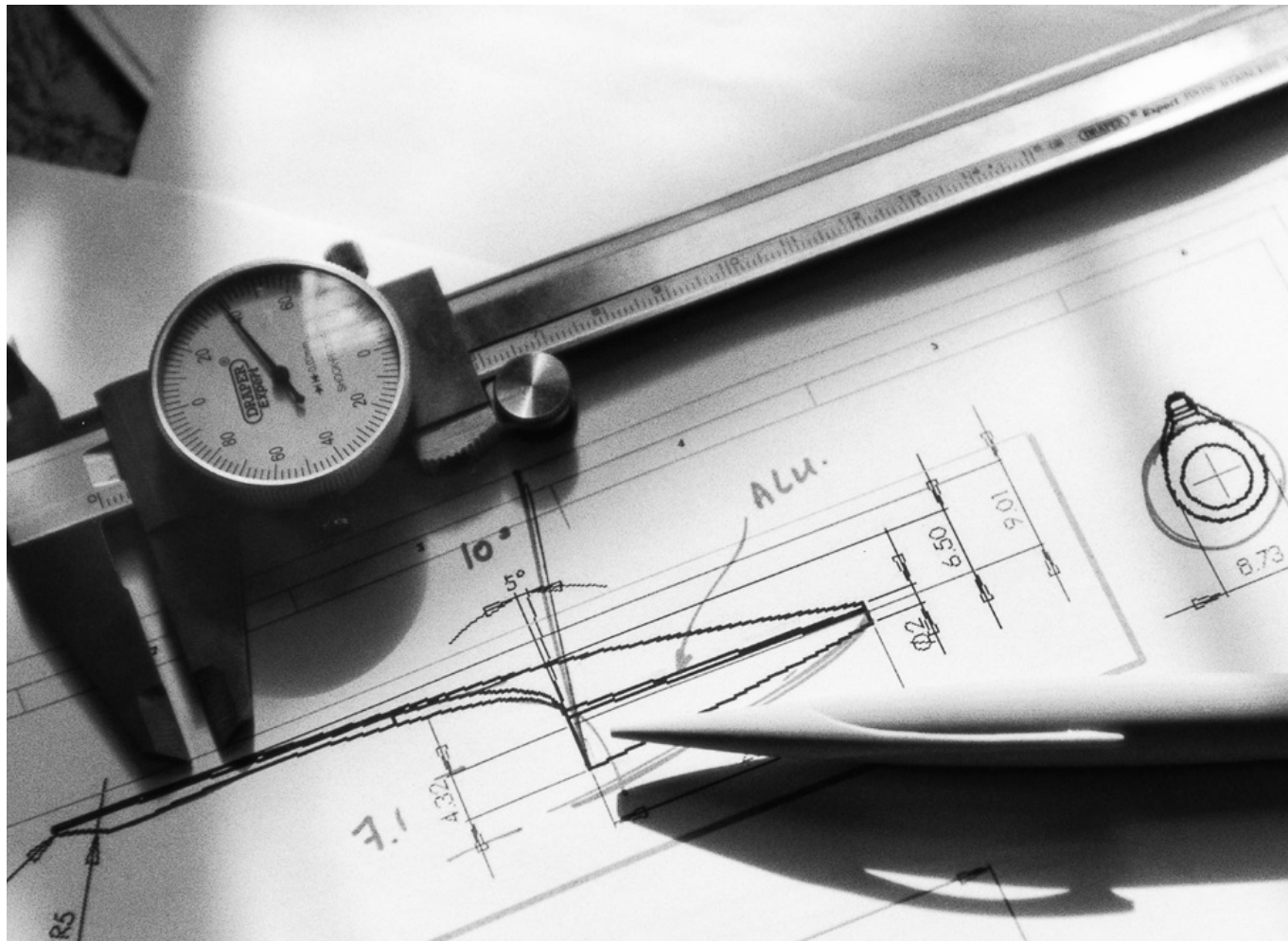
Hand illustrations, 3D animated renderings and 3D printing swiftly bring ideas alive.





# Craftsmanship

In order to control quality, process and a very precise attention for detail, we set up our own production base in Guangzhou, China in 2005.







# Manufacturing

We combine CNC 5 axis sliding head lathes with CNC milling, EDM wire-cutting with precision coining and laser engraving. Our teams of highly trained engineers and craftsmen integrate detailed mechanisms alongside beautiful luxury finishes.

A video of the factory and its processes can be seen on request.







# Our New Factory

In 2019 we moved our factory to a new location in a specialised and fully certified jewellery park in south Guangzhou. The factory is very modern, in the heart of the most famous jewellery making area in southern China and 20 mins from Guangzhou south, high-speed railway station.





# Our work

A selection of work from our portfolio of men's & women's fashion jewellery and luxury accessories.



STRICTLY PRIVATE & CONFIDENTIAL





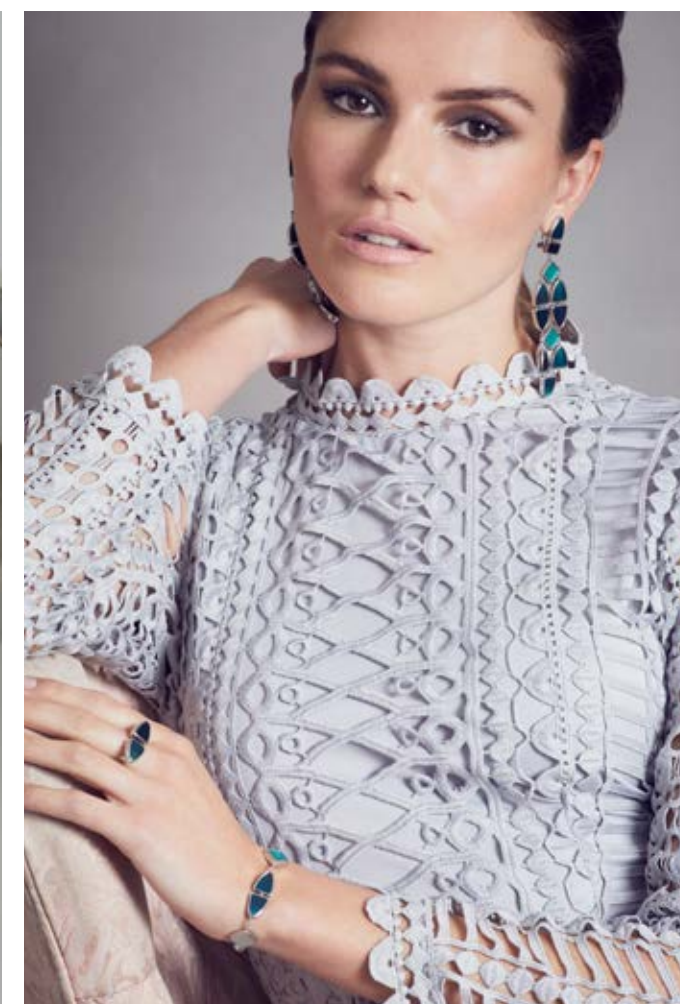
## Cufflinks







## Women's Jewellery







## Men's Accessories





# Writing Instruments







## Luxury & Corporate Gifts



STRICTLY PRIVATE & CONFIDENTIAL





## Packaging







# Our Clients

Here are just a few of the clients we have partnered with over the years.



17 year partnership



15 year partnership



3 year partnership

ATELIER SWAROVSKI

5 year partnership



4 year partnership



7 year partnership



4 year partnership



3 year partnership

BURBERRY

14 year partnership

Paul Smith

5 year partnership



4 year partnership

GEORG JENSEN

3 year partnership



11 year partnership



4 year partnership

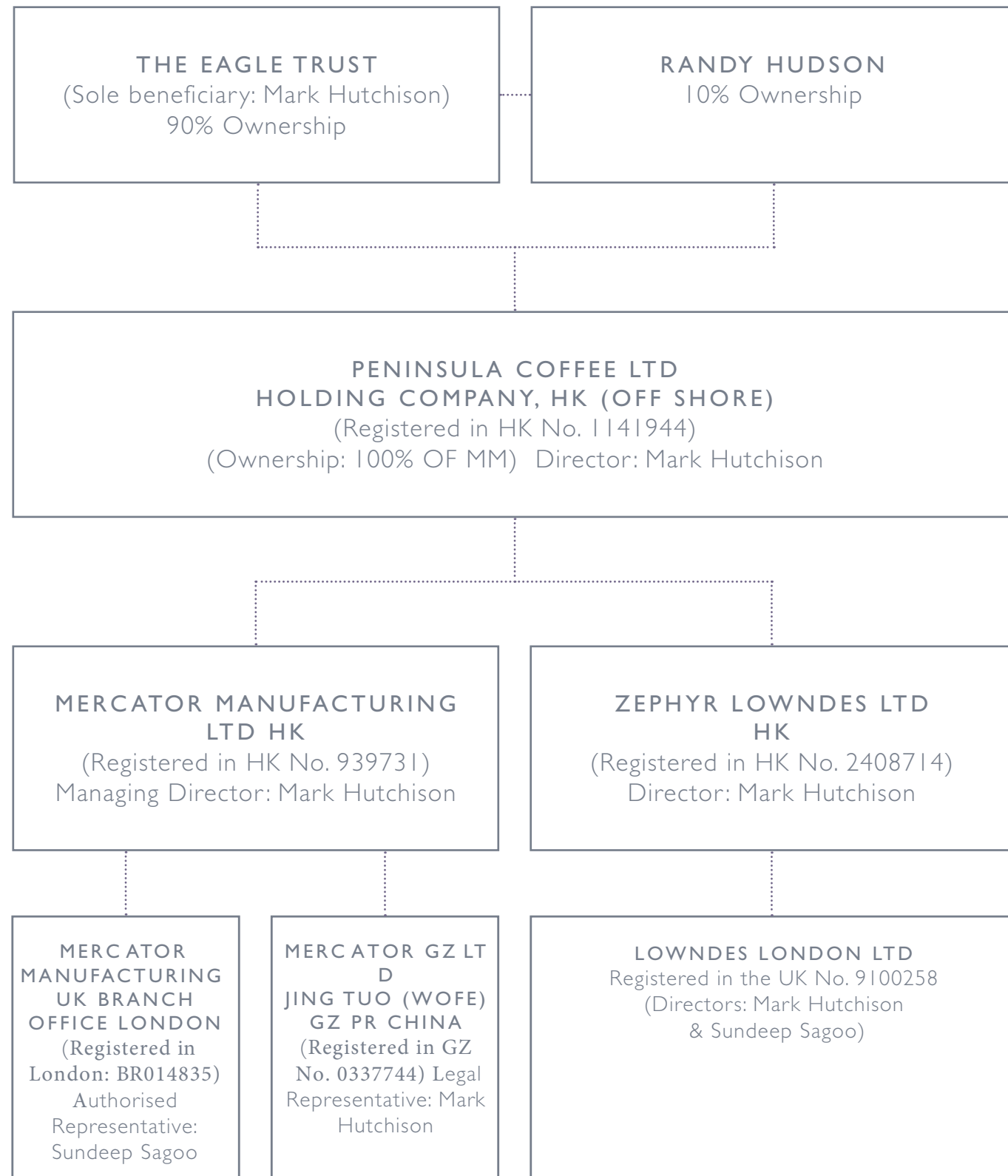


3 year partnership



3 year partnership

STRICTLY PRIVATE & CONFIDENTIAL



# Multinational Structure

This international structure allows a core investment into the secure and well-regulated Hong Kong market whilst offering unrivaled direct access and ownership into the China market – one of the most sought after, yet hardest to penetrate, on the globe.





# Thank you

For more information, please visit  
[www.mercator.com.cn](http://www.mercator.com.cn)  
or contact [mark@mercator.com.cn](mailto:mark@mercator.com.cn)

## London Office    Guangzhou Factory

15 Weller Street	1F C6 Shawan Jewelry Industrial Park
London SE11 1QU	999 Fu Long Road, Shawan, Panyu, Guangzhou
T: +44 (0) 20 7378 6918	Guangdong PR China 511483
E: <a href="mailto:info@mercator.com.cn">info@mercator.com.cn</a>	T: +86 (0) 20 8430 0887 / 0351 / 3226

STRICTLY PRIVATE & CONFIDENTIAL